Srinath University
अध्ययन • अनुशासन • अनुग्रहण

JOB DESCRIPTION

Codeyoung

Organization:	**Code young**
Job Title:	**INTERNATIONAL SALES SPECIALIST**
CTC:	**8.36LPA**
Location:	**Bangalore**
Departments Eligibility:	**Management/B.Tech**
Course Eligibility	**MBA / B.Tech / any bachelors or masters**
Student Gender Preference:	**Any**

General Job Description
• Identify and develop new international business opportunities. • Generate leads and connect with overseas clients through email, calls, LinkedIn, and other channels. • Build and maintain strong relationships with international customers. • Understand client requirements and recommend suitable products/services. • Prepare quotations, proposals, and sales presentations. • Negotiate pricing, terms, and contracts with clients. • Follow up with prospects and convert leads into successful sales. • Coordinate with internal teams for order processing and timely delivery. • Maintain sales records, customer data, and regular sales reports. • Achieve assigned international sales and revenue targets. • Monitor international market trends and competitor activities. • Handle client queries and provide timely post-sales support.

Eligibility
Management/B.Tech
Specialization : **MBA / B.Tech / any bachelors or masters**
Fresher
Technical skills, attention to detail, problem-solving, and communication skills.
Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement
Job Approved by: Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department

Date: - 23.03.2026