Srinath University
अध्ययन • अनुशासन • अनुग्रहण

JOB DESCRIPTION

UNIFIED MENTOR

Organization:	**UNIFIED MENTOR PVT. LTD.**
Job Title:	**Sales & Business Development Trainee**
CTC:	**1.8 LPA**
Location:	**Kolkata**
Departments Eligibility:	**Bachelor's degree in any discipline (MBA preferred).**
Course Eligibility	**MBA/ BBA/ BCOM**
Student Gender Preference:	**All**

General Job Description

- Guide prospective students regarding programs and career opportunities.
- Generate and qualify leads through calls and digital platforms.
- Convert qualified leads into enrolments while achieving assigned targets.
- Build relationships with students and institutional partners.
- Conduct follow-ups and maintain accurate CRM records.
- Resolve candidate queries professionally and collaborate with internal teams.

BENEFITS

Training / Probation Period:

- Fixed stipend of ₹ 12,000 per month during probation, along with performance-based incentives.

Post-Probation:

- Fixed salary of ₹ 15,000 per month upon successful completion of probation, along with attractive performance-based incentives.

Additional Benefits:

- Career growth opportunities
- Professional training and continuous learning
- Supportive and collaborative work environment

Eligibility

MBA/ BBA/ BCOM
Specialization **Marketing**
Fresher
Technical skills, attention to detail, problem-solving, and communication skills.
Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Senior Director, Training & Placement
Job Approved by: Senior Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department