JOB DESCRIPTION

Organization:	LearnFlu Edutech.
Job Title:	Academic Relationship Executive
CTC:	6 – 10 LPA
Location:	Bengaluru, Karnataka
Departments Eligibility:	BBA, MBA, B.COM
Course Eligibility	Marketing
Student Gender Preference:	All

General Job Description

- Identify and connect with prospective students through digital platforms and outreach initiatives
- Conduct structured discussions to understand learning goals and career aspirations
- Present course offerings and benefits in a clear and professional manner
- Conduct online consultations and information sessions
- Maintain consistent follow-ups to nurture relationships and drive enrollments
- Achieve assigned monthly and quarterly performance targets
- Provide market feedback to support continuous program improvement

SKILLS

- Strong verbal and written communication skills
- Professional and consultative approach
- Comfortable using digital tools and online communication platforms
- Target-oriented with high accountability
- Organized, disciplined, and detail-focused

Eligibility
BBA, BCOM, MBA
Specialization **Marketing**
Fresher
Technical skills, attention to detail, problem-solving, and communication skills.
Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Senior Director, Training & Placement
Job Approved by: Senior Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department