Srinath University
अध्ययन • अनुशासन • अनुग्रहण

JOB DESCRIPTION

MOVIDU

Organization:	Movidu Technology Private Limited
Job Title:	Business Development Executive
CTC:	6–9 LPA
Location:	Jamshedpur
Departments Eligibility:	B. Tech, B.E., BBA, BCA, MBA
Course Eligibility	All
Student Gender Preference:	All

General Job Description

- Identify and research potential clients, markets and business opportunities.
- Develop and maintain strong relationships with clients, partners and stakeholders.
- Generate leads through networking, cold calling and market analysis.
- Create and execute strategic plans to expand the company's customer base.
- Monitor industry trends, competitors and market demands.
- Prepare reports on business performance, revenue growth.
- Develop and execute sales strategies to achieve revenue targets.

SKILLS

- Strategic Thinking: Ability to identify growth opportunities and develop long-term strategies.
- Strong analytical skills to assess market trends and competitive landscapes.
- Communication Skills: Excellent verbal and written communication to effectively pitch ideas and products. Strong negotiation and presentation skills.
- Problem-Solving: Address challenges with innovative and practical solutions. Strong decision-making skills under pressure.
- Market Research: Skilled in gathering insights to identify target markets and customer needs.
- Proficiency in competitive analysis.

Eligibility
B. Tech, B.E., BBA, BCA, MBA
Specialization All
Fresher
Technical skills, attention to detail, problem-solving, and communication skills.
Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Senior Director, Training & Placement
Job Approved by: Senior Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department