Srinath University
अध्ययन • अनुशासन • अनुग्रहण

JOB DESCRIPTION

airtel Payments Bank

Organization:	**Airtel Payments Bank**
Job Title:	**Key Account Executive (KAE)**
CTC:	**2.50 LPA**
Location:	**Jamshedpur**
Departments Eligibility:	**Management**
Course Eligibility	**BBA/ BCOM**
Student Gender Preference:	**Any**

General Job Description
• Corporate salary account acquisition. • Employee on boarding and relationship management. • Hunting of Salary account through open Market. • Cross-selling Airtel Payments Bank products. • Maintaining business and service relationships with employers.

Preferred Skills
• Excellent communication and interpersonal skills. • Strong relationship management and client-handling abilities. • Good sales, negotiation, and convincing skills. • Strong follow-up and problem-solving abilities. • Customer-focused and target-oriented approach. • Good knowledge of MS Office/Excel and CRM tools. • Ability to manage multiple accounts and priorities. • Self-motivated, proactive, and result-oriented.

Eligibility
Management
Specialization **BBA/ BCOM**
Fresher
Technical skills, attention to detail, problem-solving, and communication skills.
Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Senior Director, Training & Placement
Job Approved by: Senior Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department

DATE:-04.06.2026