JOB DESCRIPTION

Organization:	**EXPOUND TECHNIVO**
Job Title:	**SAP Sales Professional**
CTC:	**5LPA**
Location:	**Mumbai**
Departments Eligibility:	**MANAGEMENT**
Course Eligibility	**MBA**
Student Gender Preference:	**ALL**

General Job Description

- Generate demand and manage the sales pipeline.
- Support in closing sales opportunities.
- Conduct market research and white space analysis.
- Collaborate with sales and marketing teams for campaigns.
- Build and maintain client relationships.
- Learn SAP solutions, business processes, and market trends.

Preferred Skills

- Strong knowledge of SAP Sales & Distribution (SD) processes.
- Good understanding of Order-to-Cash (O2C) and sales operations.
- Experience with SAP SD configuration, pricing, billing, and delivery.
- Knowledge of SAP S/4HANA is preferred.
- Strong analytical, problem-solving, and communication skills.
- Ability to understand business requirements and work with cross-functional teams.
- Good knowledge of Excel, reporting, and documentation.
- Customer-focused, detail-oriented, and solution-driven approach.

Eligibility
MANAGEMENT
Specialization **MBA**
Fresher

Job Reviewed by: Senior Director, Training & Placement
Job Approved by: Senior Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department

DATE:-01.06.2026