JOB DESCRIPTION

Organization:	**VEDANSH CAPITAL SERVICES PVT LTD.**
Job Title:	**SALES EXECUTIVE.**
CTC:	**2.5 LPA + INCENTIVE**
Location:	**Jamshedpur**
Departments Eligibility:	**Management**
Course Eligibility	**BBA/MBA**
Student Gender Preference:	**ALL**

General Job Description

- Generate and follow up on leads through calls, emails, social media, and other sales channels.
- Identify customer requirements and present suitable products/services.
- Build and maintain strong relationships with new and existing customers.
- Handle customer queries, negotiations, and objections to achieve successful sales conversions.
- Maintain sales records, prepare reports, and track leads and follow-ups.

Preferred Skills

- Excellent communication and interpersonal skills
- Strong sales and negotiation skills
- Good customer relationship management
- Ability to generate leads and convert prospects
- Strong presentation and convincing skills

Good **follow-up and problem-solving abilities**

Eligibility

Management

SPECIALIZATION : **BBA/MBA**

Fresher

Job Reviewed by: Senior Director, Training & Placement

Job Approved by: Senior Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department

DATE:-08.05.2026