Srinath University
अध्ययन • अनुशासन • अनुग्रहण

JOB DESCRIPTION

VEDANSH

Organization:	**VEDANSH CAPITAL**
Job Title:	**Sales and HR(HR for female and sales for male & female)**
CTC:	**3Lakh + yearly bonus & 2.5LPA + monthly incentive**
Location:	**Jamshedpur, Jharkhand**
Departments Eligibility:	**MANAGEMENT**
Course Eligibility	**BBA/MBA**
Student Gender Preference:	**Male/Female**

General Job Description

- **Building and Maintaining Relationships**: Foster strong, long-term relationships with clients and brokers through regular communication, trust-building, and personalized service.
- **Client Needs Assessment**: Understand client goals, risk tolerance, and investment preferences to provide tailored solutions.
- **Regular Updates and Communication**: Keep clients informed about market trends, portfolio performance, and any changes that may impact their investments.
- **Providing Expert Advice**: Offer sound financial guidance and insights to help clients make informed investment decisions.
- **Issue Resolution**: Address client concerns and issues promptly, working collaboratively to find mutually beneficial solutions.
- **Networking and Industry Engagement**: Attend industry events, conferences, and meetings to stay updated on market trends and build relationships with professionals.

Eligibility
Management
BBA/MBA
SPECIALIZATION : HR/MARKETING
Fresher
The candidate must have good communication and interpersonal skills, Basic knowledge of using MS office basic applications like Word, PowerPoint, Excel, Notes, etc. Willingness to work in rotating shifts
Students from passing out year 2024 can only apply
Graduate, BBA and MBA with good communication skills.

Job Reviewed by: Senior Director, Training & Placement
Job Approved by: Senior Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department

Date: 05/05/2025