Srinath University
अध्ययन • अनुशासन • अनुग्रहण

JOB DESCRIPTION

WINGS PHARMA

Organization:	**WINGS PHARMA**
Job Title:	**Health & Care Management Trainee (TPI)**
CTC:	**5 LPA**
Location:	**PAN India**
Departments Eligibility:	**Management/Commerce**
Course Eligibility	**BBA,BCOM,MBA**
Student Gender Preference:	**Any**

General Job Description

- Receive training in marketing, sales methodologies, product positioning, and customer engagement.
- Conduct daily field visits to chemists and retailers in assigned territories.
- Place product orders with assigned distributors and ensure timely execution.
- Build and maintain strong relationships with distributors and chemists.
- Promote and support the launch of new products in the assigned territory.
- Conduct product and marketing training for chemists and distributors.
- Achieve monthly, quarterly, and yearly sales targets.
- Identify and on board new chemists and retailers to expand the retail base.
- Monitor sales performance and implement strategies for market growth

Preferred Skills

- Strong communication and interpersonal skills.
- Good negotiation and relationship-management skills.
- Leadership and team-management abilities.
- Target-oriented and result-driven approach.
- Ability to work in a fast-paced environment.
- Willingness to travel extensively.
- Flexibility to relocate as per business requirements.

Eligibility

Management/Commerce
Specialization **BBA/BCOM/ MBA**
Fresher
Technical skills, attention to detail, problem-solving, and communication skills.
Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Senior Director, Training & Placement
Job Approved by: Senior Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department

DATE:-20.05.2026