Srinath University
अध्ययन • अनुशासन • अनुग्रहण

JOB DESCRIPTION

Organization:	**NYERA**
Job Title:	**Academic Counsellor**
CTC:	**7.5 LPA**
Location:	**Bengaluru**
Departments Eligibility:	**B.Tech/ Management**
Course Eligibility	**BCOM/BBA/CSE/EEE/ME**
Student Gender Preference:	**ALL**

General Job Description

- Engage & Connect: Conduct outbound calls to prospective clients to introduce our products and services while generating leads.
- Build Relationships: Foster and maintain positive relationships with clients, ensuring their needs are met effectively.
- Drive Sales: Oversee the sales process to attract new clients and students to our platform.
- Craft Compelling Pitches: Prepare and deliver engaging pitches to potential clients.
- Develop Proposals: Create business proposals and contracts to enhance our revenue streams.

Preferred Skills

- Communication Skills: Strong communication and interpersonal skills area must!
- Team Player: Ability to work independently as well as part of a collaborative Team.
- Analytical Mind-set: A passion for problem-solving and analytical thinking.
- Experience: Prior experience in business development or sales is a plus, but not required.
- Confidence: Ability to confidently connect and interact with potential customers.

Eligibility

Management/B.Tech

SPECIALIZATION : **BCOM/BBA/CSE/EEE/ME**

Fresher

Any graduation is preferred.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department

Date: 06/10/2025