

Organization:	BLUESTONE JEWELLERY
Job Title:	Senior Sales Executive
CTC:	4 LPA
Location:	Hyderabad & Bangalore
Departments Eligibility:	Management
Course Eligibility	MBA
Student Gender Preference:	ANY

General Job Description

- Develop and execute sales strategies to achieve revenue and growth targets.
- Identify new business opportunities and generate leads to expand the customer base.
- Build and maintain strong relationships with key clients and stakeholders.
- Monitor sales performance, prepare reports, and analyze market trends.
- Guide junior sales team members and coordinate with internal teams for smooth operations.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

MBA

Specialization : **Marketing**

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department