

Organization:	HIKE EDUCATION
Job Title:	Business Development Manager /Executive
CTC:	7.62 LPA
Location:	GURGAON
Departments Eligibility:	MANAGEMENT
Course Eligibility	MBA/ BCOM/ BBA
Student Gender Preference:	ANY (Preferably Boys)

General Job Description

- Identify new business opportunities and generate leads to expand the company's customer base.
- Build and maintain strong relationships with clients and business partners.
- Develop and implement strategies to achieve sales and revenue targets.
- Conduct market research and analyze industry trends to identify growth opportunities.
- Prepare proposals, presentations, and reports for potential clients and management.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

MANAGEMENT

Specialization : **BBA/ BCOM/ MBA**

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department