

Organization:	YOMA Business Solutions
Job Title:	Sr. Manager
CTC:	4.8 LPA
Location:	Delhi NCR
Departments Eligibility:	Management
Course Eligibility	MBA
Student Gender Preference:	any

General Job Description

- Develop and implement business strategies to achieve organizational goals and improve overall performance.
- Lead and manage teams, assign tasks, and monitor employee performance and productivity.
- Identify new business opportunities and maintain strong relationships with clients and stakeholders.
- Oversee daily operations and ensure smooth coordination between different departments.
- Prepare reports, analyze business performance, and support senior leadership in decision-making.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

MBA

Specialization Any

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department