

Organization:	INTELLIPAAT
Job Title:	Business Development Associate
CTC:	8 LPA
Location:	Bangalore
Departments Eligibility:	Management
Course Eligibility	BBA/ BCOM/ MBA
Student Gender Preference:	any

General Job Description

- Identify potential clients and generate new business leads.
- Communicate with prospects to explain products or services and convert leads into customers.
- Build and maintain strong relationships with clients.
- Conduct market research to identify business opportunities and industry trends.
- Achieve sales targets and maintain records of sales activities and client interactions.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

Management

Specialization **BBA/ BCOM/ mba**

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department