

Organization:	TATA AIG
Job Title:	Sales Manager/ Relationship Manager
CTC:	3.5 LPA
Location:	Pan India
Departments Eligibility:	Management
Course Eligibility	BBA/ BCOM/ MBA
Student Gender Preference:	ANY

General Job Description

- Develop and implement sales strategies to achieve revenue and business growth targets.
- Build and maintain strong relationships with clients to ensure customer satisfaction and retention.
- Identify new business opportunities and expand the company's customer base.
- Monitor sales performance, prepare reports, and analyze market trends.
- Coordinate with internal teams to deliver effective solutions and improve client experience.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

Management

Specialization : Marketing

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department