

<b>Organization:</b>	<b>Dexian</b>
<b>Job Title:</b>	<b>Associate Sales</b>
<b>CTC:</b>	<b>8 LPA</b>
<b>Location:</b>	<b>Powai, Mumbai</b>
<b>Departments Eligibility:</b>	<b>Undergraduate Management</b>
<b>Course Eligibility</b>	<b>BBA</b>
<b>Student Gender Preference:</b>	<b>any</b>

**General Job Description**

- Identify potential customers and generate sales leads through calls, meetings, or online channels.
- Explain product or service features to clients and assist in closing sales.
- Maintain relationships with existing customers to ensure satisfaction and repeat business.
- Achieve assigned sales targets and contribute to overall revenue growth.
- Maintain sales records, customer data, and prepare sales reports.

**BENEFITS**

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

**Eligibility**

**Management**

Specialization **BBA**

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

**Job Reviewed by: Director, Training & Placement**

**Job Approved by: Director, Training & Placement**

**Job opportunity provided through: Training and Campus Placement Department**