

Organization:	Bajaj Auto Credit Limited
Job Title:	Sales Officer & DMS Executive Graduate Trainee
CTC:	4 LPA & 2.50 LPA
Location:	Pan INDIA
Departments Eligibility:	Management & Diploma
Course Eligibility	MBA/ ME, EEE
Student Gender Preference:	any

General Job Description

- Support sales operations by identifying potential customers and promoting company products or services.
- Manage and update sales data, distributor information, and reports using the DMS (Distributor Management System).
- Assist senior managers in achieving sales targets and expanding the customer base.
- Maintain relationships with distributors, retailers, and clients to ensure smooth business operations.
- Learn company processes, sales strategies, and market operations as part of the graduate training program

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

Management & Diploma

Specialization : Marketing and ME, EEE

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department