



Organization:	FEDERAL BANK
Job Title:	Officer- Sales & Client Acquisition
CTC:	12.84 LPA to 18 LPA
Location:	Pan India (WFH)
Departments Eligibility:	Management
Course Eligibility	PG (MBA)
Student Gender Preference:	ANY

General Job Description

- Customer Acquisition: Actively acquiring new clients for the bank to increase the deposit base.
- Sales Target Achievement: Meeting ambitious, daily/monthly sales targets for various banking products.
- Relationship Management: Building and maintaining strong relationships with clients to ensure retention and cross-selling.
- Market Expansion: Exploring new markets and opportunities to expand the bank's reach.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.

Eligibility

PG Management

Specialization : Marketing

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department