

Organization:	MindSeekers
Job Title:	BDA/ Inside Sales Strategies
CTC:	8 LPA
Location:	Noida
Departments Eligibility:	Management
Course Eligibility	BBA/ BCOM/ MBA
Student Gender Preference:	any

General Job Description

- Generate leads and reach out to potential clients through calls, emails, and digital platforms.
- Explain company products or services and convert prospects into customers.
- Maintain and update CRM systems with client interactions and sales progress.
- Collaborate with sales and marketing teams to achieve targets and improve strategies.
- Conduct market research to identify new business opportunities and track competitor activities.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

Management

Specialization : Marketing

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department