

<b>Organization:</b>	<b>INFO EDGE</b>
<b>Job Title:</b>	<b>Sr. Executive – Corporate Sales</b>
<b>CTC:</b>	<b>6 LPA</b>
<b>Location:</b>	<b>JAMSHEDPUR</b>
<b>Departments Eligibility:</b>	<b>MANAGEMENT</b>
<b>Course Eligibility</b>	<b>MBA</b>
<b>Student Gender Preference:</b>	<b>Any</b>

**General Job Description**

- Identify and develop new corporate clients to expand the company’s business.
- Build and maintain strong relationships with key corporate customers.
- Present company products or services and negotiate contracts with clients.
- Achieve assigned sales targets and monitor corporate sales performance.
- Prepare sales reports, proposals, and coordinate with internal teams for smooth service delivery.

**BENEFITS**

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

**Eligibility**

**Management**

Specialization : Marketing

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

**Job Reviewed by: Director, Training & Placement**

**Job Approved by: Director, Training & Placement**

**Job opportunity provided through: Training and Campus Placement Department**