

Organization:	MINDORA
Job Title:	Business Development Associate
CTC:	4.2 LPA
Location:	Across Jharkhand
Departments Eligibility:	Management
Course Eligibility	MBA/ BBA/ BCOM
Student Gender Preference:	ANY

General Job Description

- Identify new business opportunities and generate leads for the company.
- Communicate with potential clients and explain products or services.
- Build and maintain strong relationships with customers.
- Support the sales team in achieving business growth and revenue targets.
- Conduct market research to understand customer needs and market trends

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

Eligibility

MANAGEMENT

Specialization : All (Preferably Marketing)

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department