

<b>Organization:</b>	<b>PREGRAD</b>
<b>Job Title:</b>	<b>Business Development Associate / Academic Counselor</b>
<b>CTC:</b>	<b>4 - 6 LPA</b>
<b>Location:</b>	<b>NOIDA</b>
<b>Departments Eligibility:</b>	<b>Management</b>
<b>Course Eligibility</b>	<b>MBA</b>
<b>Student Gender Preference:</b>	<b>ANY</b>

### **General Job Description**

- Guide students about courses, career options, and admission procedures.
- Counsel students and parents to help them choose the right program.
- Generate leads and convert inquiries into admissions.
- Maintain relationships with students and provide support during the admission process.
- Coordinate with the academic and marketing team to achieve admission targets.

### **BENEFITS**

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

### **Eligibility**

MANAGEMENT

Specialization : MARKETING

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

**Job Reviewed by: Director, Training & Placement**

**Job Approved by: Director, Training & Placement**

**Job opportunity provided through: Training and Campus Placement Department**