

Organization:	GE Aerospace
Job Title:	Business Development Specialist
CTC:	2.50 LPA
Location:	Pune Maharashtra
Departments Eligibility:	Diploma
Course Eligibility	EEE, MECHANICAL
Student Gender Preference:	ANY

General Job Description

- Identify new business opportunities and generate potential leads for the company.
- Build and maintain strong relationships with customers and business partners.
- Promote company products or services and explain their benefits to clients.
- Work with the sales and marketing team to achieve business growth and sales targets.
- Analysis market trends and customer needs to develop effective business strategies.

BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and SIM to enhance productivity and facilitate seamless field operations.

Eligibility

Diploma

Specialization : EEE, ME

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department