

<b>Organization:</b>	<b>Corizo Edutech</b>
<b>Job Title:</b>	<b>Inside Sales Representative, BDA</b>
<b>CTC:</b>	<b>4 LPA</b>
<b>Location:</b>	<b>Gurugram</b>
<b>Departments Eligibility:</b>	<b>Management</b>
<b>Course Eligibility</b>	<b>BBA/ BCOM/ MBA</b>
<b>Student Gender Preference:</b>	<b>ANY</b>

### General Job Description

- Generate leads and connect with potential clients through calls, emails, and online platform s.
- Explain company products or services and convert leads into potential business opportunities.
- Maintain client relationships and follow up with prospects to close sales.
- Update customer data, sales activities, and reports in the CRM system.
- Achieve sales targets and support the business development team in expanding the customer base.

### BENEFITS

- Fixed Take-Home Pay: A consolidated monthly salary
- Performance-Based Incentives: Attractive sales incentives are based on the achievement of targets and overall performance.
- Daily Allowance: Reimbursement of up to ₹200 per day to support day-to-day field expenses.
- Comprehensive Training Program: Includes mandatory onboarding and mock training sessions to ensure field preparedness and professional growth.
- Tech-Enabled Field Support: Executives will be provided with an iPad and eSIM to enhance productivity and facilitate seamless field operations.

### Eligibility

Management MBA/ BCOM/ BBA

Specialization : **Marketing**

Fresher

Technical skills, attention to detail, problem-solving, and communication skills.

Meeting minimum age requirements, typically 18 years old.

**Job Reviewed by: Director, Training & Placement**

**Job Approved by: Director, Training & Placement**

**Job opportunity provided through: Training and Campus Placement Department**