

## **JOB DESCRIPTION**



Organization:	SHRIRAM FINANCE
Job Title:	Relationship Executive
CTC:	3 LPA(UG /DIPLOMA) & 3.6 LPA (PG)
Location:	BIHAR
Departments Eligibility:	COMMERCE & MANAGEMENT / ENGINEERING
Course Eligibility	BBA/B.COM/MBA /DIPLOMA (10+2+3)/B.TECH/B.E
<b>Student Gender Preference:</b>	Male/Female

## **General Job Description**

- Recruitment of the general Insurance Advisors/Agents.
- Preparing suitable plans of business and implementing them for achievement of desired performance.
- Motivating the Advisors for the sales and better services to Customers.
- Appointment of the necessary staff/person at the necessary designation.
- To generate new business in the field of motor and other non-motor Insurance.
- To guide and motivate the agents/staff to procure and generate new business through them.

Eligibility	
COMMERCE & MANAGEMENT / ENGINEERING	
SPECILIZATION – MARKETING	
BBA/B.COM/MBA /DIPLOMA (10+2+3)/B.TECH/B.E	
FRESHER	
Good communication skills (Oral as well as Written).	
Must have good Computer knowledge (advance MS Excel & Power BI) and data	
analytical skills.	
Good reasoning and logical skills	
Pleasing personality, self-driven.	

Job Reviewed by: Director, Training & Placement	
Job Approved by: Director, Training & Placement	
Job opportunity provided through: Training and Campus Placement Department	

Date: 15/09/2025