



Organization:	Nyera Edutech & Innovation Private Limited
Job Title:	Academic Counsellor
CTC:	4 LPA - 7.5 LPA
Location:	Bengaluru
Departments Eligibility:	ALL
Course Eligibility	ALL
Student Gender Preference:	Male/Female

General Job Description

- **Engage & Connect:** Conduct outbound calls to prospective clients to introduce our products and services while generating leads.
- **Build Relationships:** Foster and maintain positive relationships with clients , ensuring their needs are met effectively.
- **Drive Sales:** Oversee the sales process to attract new clients and students to our platform.
- **Craft Compelling Pitches:** Prepare and deliver engaging pitches to potential clients.
- **Develop Proposals:** Create business proposals and contracts to enhance our revenue streams.

Eligibility

Any graduation is preferred.

SPECILIZATION – ALL

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Strong communication and interpersonal skills are a must.

Ability to work independently as well as part of a collaborative team.

A passion for problem-solving and analytical thinking.

Ability to confidently connect and interact with potential .

Prior experience in business development or sales is a plus, but not required.

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department