

Organization:	CavinKare Private Ltd.
Job Title:	Graduate Employee Trainee – Planner
CTC:	3 LPA
Location:	Bengaluru
Departments Eligibility:	COMMERCE & MANAGEMENT
Course Eligibility	MBA
Student Gender Preference:	Male/Female

General Job Description

- **Communication Skills:** Effective verbal and written communication, articulate presentation of product value, and building rapport with prospects and clients
- **Sales Skills:** Proficiency in lead generation, prospecting, negotiation, and deal closure, along with an understanding of consultative selling approaches.
- **Industry and Product Knowledge:** Understanding of the edu-tech landscape, including trends and challenges, coupled with deep knowledge of the company's products and services.
- **Analytical Skills:** Ability to analyze market trends, make data-driven decisions, and track sales performance to optimize strategies.
- **CRM Proficiency:** Efficient use of CRM software for lead management, tracking interactions, and maintaining accurate records.
- **Problem-Solving Abilities:** Addressing objections, overcoming challenges, and developing creative solutions to meet customer needs effectively.
- **Time Management and Organization:** Prioritizing tasks, meeting sales targets within deadlines, and efficiently managing workload to drive results .

Eligibility

Commerce & Management

BBA/B.COM

SPECIALIZATION – MAREKTING

Fresher

Highly organized and detail-oriented, with a strong ability to manage multiple priorities.

Comfortable in a fast-paced environment, demonstrating agility and sound judgment

Collaborative and communicative, able to work effectively across teams and with external partners.

University degree required.

Proficiency in Microsoft Office Suite (Excel, Word, PowerPoint).

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department