

Organization:	MARUT AIR
Job Title:	Sales Engineer
CTC:	4LPA
Location:	Ahmedabad / Gujarat
Departments Eligibility:	MANAGEMENT
Course Eligibility	MBA
Student Gender Preference:	Male/Female

General Job Description

- Convert leads into deals.
- Develop and maintain strong relationships with existing and potential clients
- Conduct technical presentations and product demonstrations to prospective clients.
- Provide technical expertise and guidance to clients regarding our ventilation products.
- Prepare and deliver proposals and quotations to customers, ensuring accuracy and timely response.
- Negotiate contracts and pricing terms with clients to maximize the company's profitability.
- Stay up-to-date with industry trends and developments to identify new business opportunities.
- Maintain strong relationships with existing clients, ensuring their needs are met and expectations exceeded.

Benefits

Exceptional growth in the Ventilation industry.
 Opportunity to meet big industrialists.
 Self-development.
 Very comfortable work environment.
 Public relations.
 100% sales conversion organization.
 Strong work ethics, our employees are our first priority than our customers.

Eligibility

Management
 MBA
 SPECIALIZATION : MARKETING
 Fresher
 Any graduation is preferred .
 Excellent verbal and written communication skills and the ability to call connect and interact with potential customers
 Able to professionally and confidently communicate .
 Excellent analytical and time management skills & the ability to call , connect and interact with potential customers .
 Ability to work independently or as an active member of a team .

Demonstrated and proven sales results .

Job Reviewed by: Director, Training & Placement
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Job Approved by: Director, Training & Placement
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Job opportunity provided through: Training and Campus Placement Department

Date: 24/10/2024