

Organization:	AXIS BANK
Job Title:	Sales Executive & Branch Manager Officer
CTC:	1.68 LPA & 2.64 LPA
Location:	Jamshedpur, Jharkhand
Departments Eligibility:	MANAGEMENT/COMMERCE/IT
Course Eligibility	BBA/B.COM/MBA/MCA
Student Gender Preference:	Male/Female

General Job Description

Sales Executive

- Key Responsibilities:

- Identify and meet sales targets through relationship management with customers
- Cross-sell various banking products and services, such as savings accounts, credit cards, mutual funds, and insurance
- Provide excellent customer service and address client queries
- Develop and maintain strong relationships with customers to understand their financial goals and needs

Branch Manager Officer

-Key Responsibilities:

- Oversee daily branch operations, including cash management, transaction processing, and compliance with banking regulations
 - Drive sales performance within the branch by identifying opportunities to promote banking products and services
 - Supervise and mentor branch staff to ensure team productivity and a positive work environment
 - Manage branch administration, including ATM management and cost control
- Required Skills:

Eligibility

Management/Commerce/IT

BBA/MBA/B.COM/MCA

SPECIALIZATION : All

Fresher

Candidates should possess strong communication and interpersonal skills.

Candidates should be proficient in financial concepts, banking products, and services.

Candidates with any graduation degree, including Engineering, Business Management, or three-year degrees, with a minimum aggregate of 55%, are eligible to apply.

Talented individuals with strong academic backgrounds and relevant skills.

Students from passing out year 2025 can only apply.

Job Reviewed by: Director, Training & Placement
Job Approved by: Director, Training & Placement
Job opportunity provided through: Training and Campus Placement Department

Date: 09/05/2025