

<b>Organization:</b>	<b>WEBSRING GLOBAL</b>
<b>Job Title:</b>	<b>BUSINESS DEVELOPMENT EXECUTIVE /MECHANICAL ENGINEER /ELECTRICAL ENGINEER /</b>
<b>CTC:</b>	<b>25 K</b>
<b>Location:</b>	<b>Jamshedpur, Jharkhand</b>
<b>Departments Eligibility:</b>	<b>Management/Engineering</b>
<b>Course Eligibility</b>	<b>MBA/DIPLOMA</b>
<b>Student Gender Preference:</b>	<b>Male/Female</b>

## General Job Description

### BUSINESS DEVELOPMENT EXECUTIVE:-

- Identify new business opportunities through research, networking, and outreach.
- Build and maintain relationships with clients, partners, and stakeholders.
- Develop and execute sales strategies to achieve business objectives.
- Conduct market research to stay updated on industry trends, competitors, and customer needs.
- Collaborate with cross-functional teams, including sales, marketing, and product development.
- Negotiate and close deals, ensuring alignment with business goals.
- Analyze sales performance, customer feedback, and market trends.

### MECHANICAL/ELECTRICAL ENGINEERING:-

- Design, develop, and test mechanical / electrical systems, products, and components.
- Analyze and improve mechanical / electrical systems' performance, efficiency, and safety.
- Collaborate with cross-functional teams, including design, production, and quality control.
- Develop and implement prototypes, testing, and validation.
- Troubleshoot and resolve mechanical issues, ensuring minimal downtime.
- Develop and maintain documentation, including design specifications and technical reports.

## Eligibility

Management/ Engineering

MBA/Diploma

SPECIALIZATION : MARKETING / MECHANICAL /ELECTRICAL

Fresher

Excellent communication and collaboration skills.

Students from passing out year 2025 can only apply.

**Job Reviewed by: Director, Training & Placement**

**Job Approved by: Director, Training & Placement**

**Job opportunity provided through: Training and Campus Placement Department**

**Date: 03/05/2025**