

JOB DESCRIPTION



Organization:	ARQUE TECHNOLOGIES
Job Title:	Edtech Territory Manager
CTC:	6 LPA
Location:	Jamshedpur, Jharkhand
Departments Eligibility:	MANAGEMENT
Course Eligibility	MBA
Student Gender Preference:	Male/Female
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General Job Description

- Market Expansion: Drive adoption of Arque's offerings in various educational boards (such as CBSE, ICSE,
- and state boards) across the territory.
- Build Relationships: Connect deeply with principals, educators, and school management.
- Promote Our Products: Run workshops, demo days, and pitch our AI & Robotics solutions effectively.
- Own Your Region: Represent Arque at school expos, educational events, and tech summits
- Strategize + Execute: Work closely with the marketing team to run impactful campaigns.

Eligibility	
Management	
MBA	
Fresher	
Students from passing out year 2025 can only apply	

Job Reviewed by: Director, Training & Placement	
Job Approved by: Director, Training & Placement	
Job opportunity provided through: Training and Campus Placement Department	

Date: 28/05/2025