



Organization:	SHRI KRISHNA COMMERCIAL
Job Title:	Sales and Marketing Executive/ Industrial Sales Engineer
CTC:	2.00 - 4.00 LPA
Location:	Jamshedpur, Jharkhand
Departments Eligibility:	Engineering
Course Eligibility	B.Tech in Electrical, Mechanical, and Instrumentation/Diploma in Electrical or Mechanical
Student Gender Preference:	Male/Female

General Job Description

Industrial Sales Engineer: the candidate will play a vital role in driving sales and revenue growth for our industrial products and services. Your responsibilities will include business development, relationship management, sales strategy development, product knowledge, negotiation and closing, industry networking, continuous learning, and territory management.

Sales Marketing Executive: The candidate will be responsible for managing the end-to-end tender process and back office, sourcing quality products at competitive prices, and maintaining strong supplier relationships. Your role will involve conducting market research, collaborating with clients, negotiating contracts, managing records, coordinating with the finance department, monitoring inventory, and staying updated with industry trends.

Eligibility

Engineering

B.Tech in Electrical, Mechanical, and Instrumentation/Diploma in Electrical or Mechanical

Fresher

The candidate must have good communication and interpersonal skills, Basic knowledge of using MS office basic applications like Word, PowerPoint, and Excel.

Students from passing out year 2024 can only apply

Job Reviewed by: Director, Training & Placement

Job Approved by: Director, Training & Placement

Job opportunity provided through: Training and Campus Placement Department

Date: 28/02/2024