

JOB DESCRIPTION



Organization:	HIKEEDU
Job Title:	Business Development Manager
CTC:	7.02 LPA
Location:	PAN India
Departments Eligibility:	Management
Course Eligibility	MBA
Student Gender Preference:	Any
Job position:	Full Time

General Job Description

- Generating a pool of prospects by identifying the need of upskilling depending on the student's area of interest.
- Helping prospective students with the detailed information about the programs offered through phone or video counselling & creates a strong pipeline.
- Ensure to meet daily deliverables & achieve weekly/monthly enrolment target.
- Help them understand the importance of navigating a career.
- Must be a good listener and be trained in matching candidate needs to a future career.

Eligibility	
Under graduate	
MBA	
Fresher	
The candidate must have good communication skills	
Students from passing out year 2023 can only apply	
Candidate must be disciplined and possess a professional attitude	

Job Reviewed by: Director, Training & Placement
Job Approved by: Director, Training & Placement
Job provided through: Campus Placement

Date: 27/07/2023